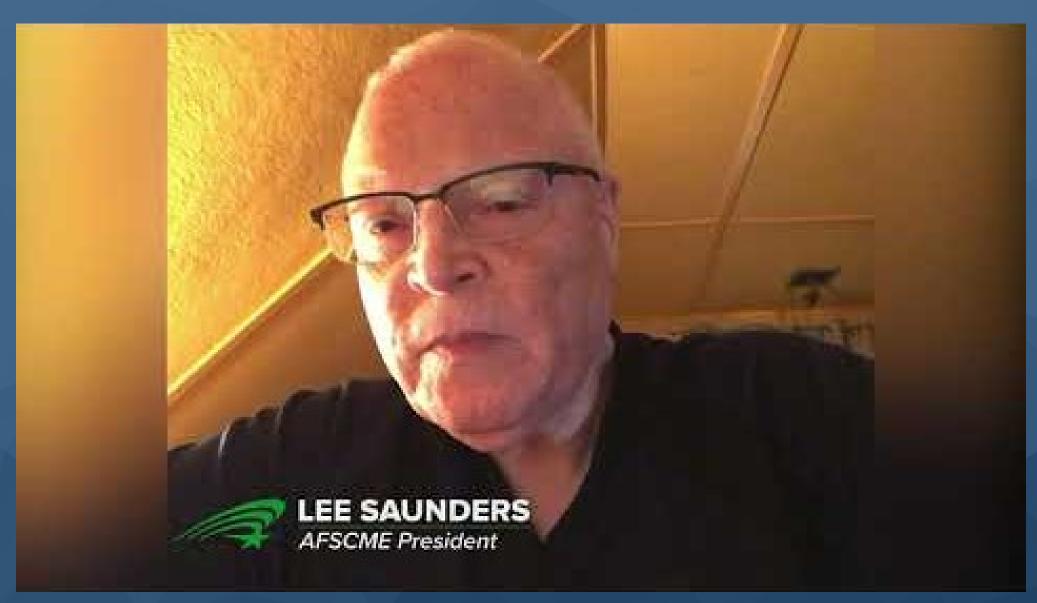




President Lee Saunders



LEE SAUNDERS, AFSCME President

Hello, union family and welcome to this AFSCME student debt webinar. I want to take this chance to thank you for the incredible work you're doing on the front lines of this public health crisis. When our communities need us most, that's when we bring our very best. Every time the nation confronts a challenge or crisis, AFSCME members all across the country answer the call.

During this time when you're working under greater pressure and with higher stakes than ever, the last thing you need is anxiety about crushing student loan debt. This webinar is designed to give you some peace of mind – to ease your burden and give your family greater economic security during this difficult time.

We'll talk about different relief options that can help you reduce or even eliminate your debt. And we'll discuss new benefits you may qualify for under the CARES Act, a new coronavirus relief law passed in March.

Thank you again for your service and sacrifice – especially now. We continue to fight every day to ensure that public service workers get the respect they deserve – whether it's on student debt, access to PPE, or aid to state, cities and towns to maintain vital public services.

Please visit our website at afscme.org for more resources and information on how to best do your jobs and protect yourselves. Stay safe, and I hope you find this webinar helpful.





Agenda

Review COVID-19 Relief Under the CARES Act

Understand Student Loans

Explore Other Federal Student Debt Relief Programs (IDR and PSLF)

Examine Private Student Debt Relief

Learn How to Get Out of Default

Discover SUMMER – Student Debt Relief Tool

Access Student Debt and COVID-19 Resources

Q&A with Student Debt Experts









OUR PARTNERS

AFSCME Code of Conduct

AFSCME is committed to providing an environment free from discrimination and harassment, regardless of an individual's race, ethnicity, religion, color, sex, age, national origin, sexual orientation, disability, gender identity or expression, ancestry, pregnancy, or any other characteristic prohibited by law. As such, AFSCME will not tolerate discriminatory, harassing or otherwise unacceptable behavior at any of its activities, events or meetings, including virtual meetings. AFSCME expects everyone who participates in any of its activities, events or meetings to abide by this standard of conduct.

There will be no retaliation or other adverse action taken against an individual who makes a complaint. Complaints should be sent to the attention of Paula Caira, AFSCME Director of Human Resources at pcaira@afscme.org.



Student Loan Repayment During the Coronavirus Pandemic

Presented by the Student Borrower Protection Center

May 2020

COVID-19 Relief Under the CARES Act

New protections under the CARES Act

Through September 30, 2020:

- 0% interest
- Automatic payment suspension
- Qualified payments for PSLF and IDR forgiveness
- Suspension of all collection activity
 - Wage garnishment
 - Social Security benefits offset
 - Tax refund offset

Only for Covered Loans (Direct Loans & Some "FFELP" Loans)





What you need to know: Six tips if you're covered by CARES

- 1. Payment suspension and interest waiver are automatic
- 2. Turn off autopay
- 3. Check your credit
- 4. Continue to enroll and recertify income-driven repayment plans
- 5. Request a refund for payments auto-debited after March 13, 2020
- 6. Garnishment pause must be done via your employer, but *should be* automatic



Who is covered? Types of student loans

Covered in CARES Act	Not covered in CARES Act
Direct Loans	Perkins Loans
Federal Family Education Loans (FFELP) owned by ED	Federal Family Education Loans (FFELP) owned by private companies
	Private Student Loans



Federal Loans vs. Private Loans

How to tell what type of federal student loan you have

Step 1: Log into <u>studentaid.gov</u>

Step 2: Under your student aid dashboard, navigate to "View Details"

Step 3: On the top right, select "Download My Aid Data"





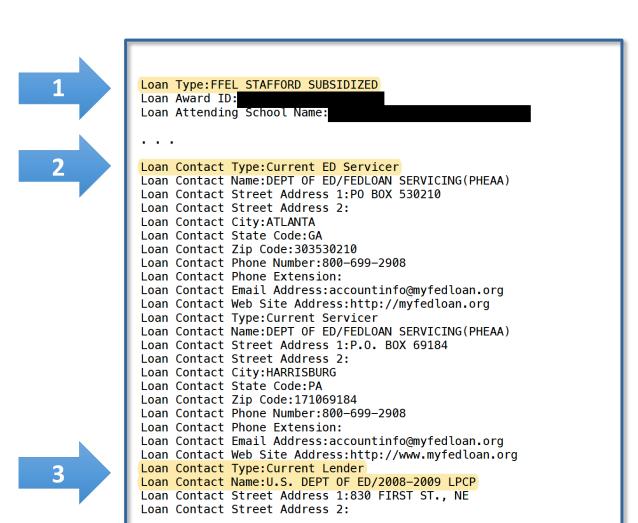




How to tell what type of federal student loan you have

Direct and ED-held FFELP Loans

- Determine FFEL or Direct
- Will state "Current ED Servicer"
- Current Lender will be listed as U.S. Dept of Ed







How to tell what type of federal student loan you have

Commercially held FFELP Loans

- FFEL only
- Will state "Current Guaranty Agency"
- Current Lender will be a bank or other private company



```
Loan Award ID:
Loan Attending School Name: SCHOOL CODE FOR CONSOLIDATION LOANS
Loan Contact Type:Current Guaranty Agency
Loan Contact Name: AMERICAN STUDENT ASSISTANCE
Loan Contact Street Address 1:P0 BOX 16129
Loan Contact Street Address 2:
Loan Contact City:ST. PAUL
Loan Contact State Code:MN
Loan Contact Zip Code:55401
Loan Contact Phone Number:833-896-1626
Loan Contact Phone Extension:
Loan Contact Email Address:asaservicing@ecmc.org
Loan Contact Web Site Address:http://ecmc.org
Loan Contact Type:Current Servicer
Loan Contact Name: AMERICAN EDUCATION SERVICES
Loan Contact Street Address 1:P0 BOX 2461
Loan Contact Street Address 2:
Loan Contact City: HARRISBURG
Loan Contact State Code:PA
Loan Contact Zip Code: 171052461
Loan Contact Phone Number: 800-233-0557
Loan Contact Phone Extension:
Loan Contact Email Address: WEBMASTER@PHEAA.ORG
Loan Contact Web Site Address:
Loan Contact Type:Current Lender
Loan Contact Name: US BANK ELT BHEA
Loan Contact Street Address 1:425 WALNUT ST.
Loan Contact Street Address 2:
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Loan Type: FFEL CONSOLIDATED





Options for Federal Student Loan Borrowers

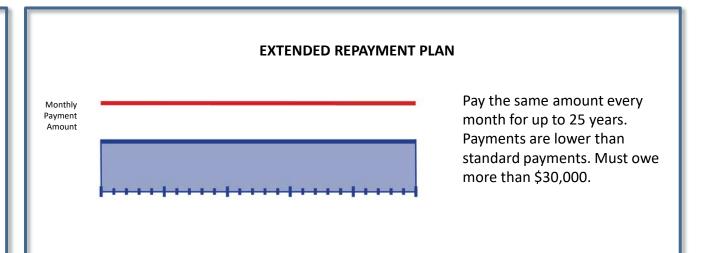
Income Driven Repayment Plans

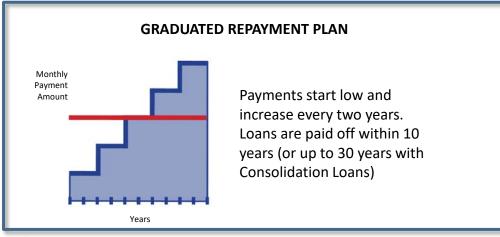
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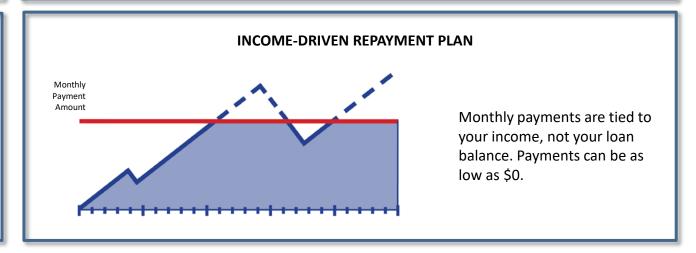
Public Service Loan Forgiveness

Multiple repayment options

STANDARD REPAYMENT PLAN Monthly Payment Amount Pay the same amount every month for 10 years (or longer with Consolidation Loans) Years











Income-Driven Repayment (IDR) Plans

- IDR plans set monthly payments based on your discretionary income, rather than your outstanding loan balance. Unemployment or income shock could result in \$0 payments.
- Remaining balance is forgiven after 20 or 25 years
- Remaining balance is forgiven after 10 years under PSLF.

Types of IDR plans:

- Income-Contingent Repayment Plan (ICR)
- Income-Based Repayment Plan (IBR)
- Pay as you Earn (PAYE)
- Revised Pay as you Earn (REPAYE)





Public Service Loan Forgiveness – the basics

Four Requirements:

- 1. Right type of loan Direct Loans
- 2. Right type of repayment plan IDR or standard
- 3. Right type of employment work full-time in public service
- 4. Right number of payments 120 payments

How to check if you're on track

- Submit an Employer Certification Form (ECF)
 - FedLoan Servicing processes ECF forms for all borrowers and you *may*
 have your student loan company switch to FedLoan, but not always
 - Borrowers should submit an ECF annually and every time they change employers



Options for Private Student Loan Borrowers

Multistate agreement for relief (private and commercial FFEL)

- CA, CO, CT, DC, IL, MA, NJ, NY, VT, VA, WA\
- 90 days of forbearance
- Waiving late payment fees
- No negative credit reporting
- Ceasing debt collection lawsuits for 90 days

Aspire Resources, Inc.
College Ave
Earnest Operations
Edfinancial
Kentucky HESLC
Lendkey Technologies, Inc.
MOHELA
Navient
Nelnet
SoFi Lending Corp.
Tuition Options
United Guaranty Services, Inc.
Upstart Network, Inc.
UHEAA
VSAC





Private student loan payment relief

- Alternative repayment options
 - Interest-only payments
 - Economic hardship
 - Often only temporary payment relief
 - Confirm how your payments will be reported to credit bureaus
- Partial payment instructions
- If you're denied an alternative repayment plan, ask why





How do I get out of default on a federal or private student loan?

What happens if your federal student loans default?

- Wage garnishment
- Social Security benefits offset
- Tax refunds offset
- Credit reporting

Beginning October 1, 2020, borrowers in default will be subject to these collection practices





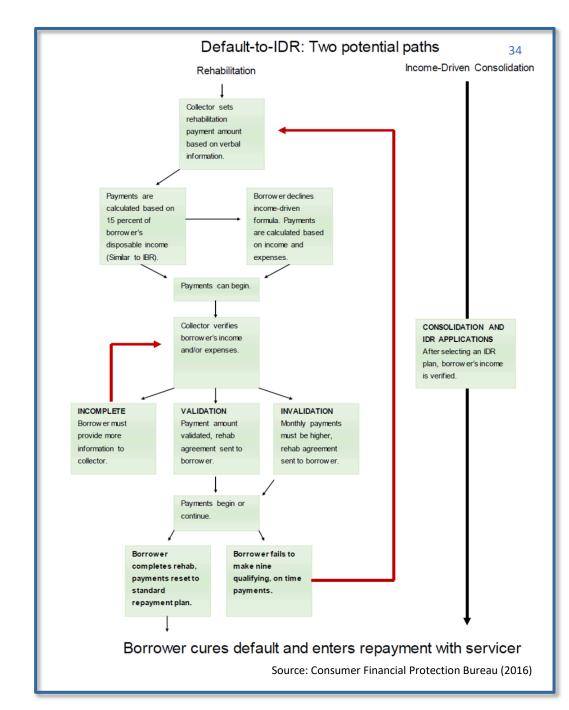
Getting out of default on a federal student loan

Consolidate "out of" default

- Must have eligible loan
- Must enroll in IDR
- Cannot currently be in wage garnishment

Rehabilitation

- 9 payments based on income/expenses
- As low as \$5 per month
- Garnishment/offsets end after 5 payments
- Fees (some can be waived)







Defaulted private student loans

Defaulted private student loan

- Negotiate with your collector
- Offer a monthly payment or lump sum amount
- Get the settlement in writing
- Confirm how it will be reported to credit bureaus

Statute of limitations on collections



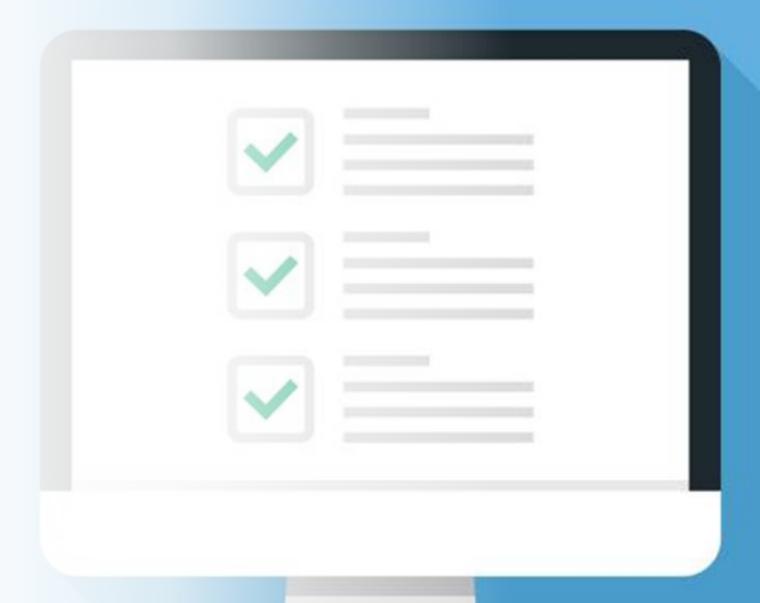
How to get in touch with your student loan servicer

Servicer	Call Center	Email	Social Media
Cornerstone	1-800-663-1662	CSOmb@mycornerstoneloan.org	@CornerStoneLoan
FedLoan Servicing	1-800-699-2908	Escalated@myfedloan.org	@PHEAAaid
Granite State	1-888-556-0022	dlcustomerservice@gsmr.org	<u>@NHHEAF</u>
Great Lakes	1-800-236-4300	greatlakesservicingombudsman@glhec.org	@MyGreatLakes
EdFinancial/HESC	1-855-337-6884	<u>CustomerResolutionsUnit@edfinancial.com</u>	@Edfinancial
MOHELA	1-888-866-4352	gwendolyna@mohela.com	@MOHELA
Navient	1-800-722-1300	advocate@Navient.com	<u>@Navient</u>
Nelnet	1-888-486-4722	nelnetcustomersolutions@nelnet.net	<u>@Nelnet</u>
OSLA	1-866-264-9762	DLcustserv@osla.org	FB: @OklahomaStudentLoanAuthority
Heartland/ECSI	1-866-313-3797	Live Chat	@HeartlandHPY





Poll



About Summer

Summer's mission is to improve borrowers' financial health by reducing their student debt burden.

We simplify the student loan repayment process and maximize savings for all borrowers.

We've partnered with AFSCME to help you manage your student debt today.





Reminders

Coronavirus Aid, Relief, and Economic Security

(CARES) Act is temporary federal legislation for economic relief but it does not cover every type of student loan.

	Things to keep in mind
 Applies student loan relief retroactively from 3/13 to 9/30 Interest rates on eligible loans are set to 0% until 9/30 Auto-debits should be suspended, and recertification deadlines for incomedriven repayment (IDR) may be extended. If you're already eligible, the months of March through September will count toward Public Service Loan Forgiveness (PSLF) and IDR even if you don't make payments 	Any payments you make for eligible loans will go to outstanding interest first and then to principal. Some FFEL, Perkins, Parent PLUS and Private loans are NOT covered and require action Suspended payments should be reported as on-time monthly payments for your credit score but this has not always been the case.





Your loans and the CARES Act







If you're working toward Public Service Loan Forgiveness

If you qualify, you're all set!



Make sure your loans and repayment plan qualify



You don't need to make payments until September



Continue to submit employment certification forms





If your income has been reduced and your loans qualify

You don't need to make payments

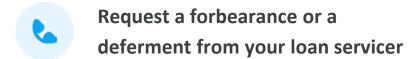
- Payments won't be due and interest won't accrue on your loans
- repayment to lock in a lower monthly payment once payments resume





If your income has been reduced and your loans don't qualify

You still have options



You can consolidate your loans (change the type) so they qualify

to lock in a lower monthly payment once payments resume





If you have Parent PLUS loans in your name

You can consolidate to qualify



They *may* qualify for CARES Act benefits - some do and some don't



You can consolidate them into
Direct loans so they're eligible for
IDR and PSLF



The monthly payment and forgiveness will depend on *your* income and employment





Is consolidating right for me?

Consolidating your loans means combining them into a new Direct Consolidation loan.

Summer's smart consolidation and IDR tool can do the hard work for you.

Advantages of consolidation

- New loan will be eligible for CARES Act benefits
- New loans will be eligible for PSLF
- New loan will be eligible for more IDR plans, and a potentially lower monthly payment
- Multiple loans will be combined into one payment

Things to keep in mind

- Outstanding interest will capitalize
- (nearest eighth of a percent)
- If you're working toward IDR forgiveness, you will lose payments you've made
 - Can take several months to process







If your loans are in default

Getting out of default

- If you're in the process of loan rehabilitation, these months will count toward your payments.
- If you're not, we'd recommend starting the process of getting your loans out of default.
- Once your loans are out of default, you can enroll in income-driven repayment for lower payments





If your income is stable and you want to make payments

You have several options



You can direct your savings to other financial priorities



You can contact your loan servicer if you want to continue to make payments



You can target payments toward loans with higher interest rates





If you have private student loans

Consider refinancing

- You could lower your interest rate and your monthly payment
- If you're already refinanced,
 you can also do it again for a lower
 rate
- Many private lenders and state governments are also offering relief on payments





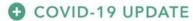
Getting started is easy!



Welcome, Ella!

Let's find out how much we can save you. Answering a few questions will help us customize our tools for your situation.

Let's get started

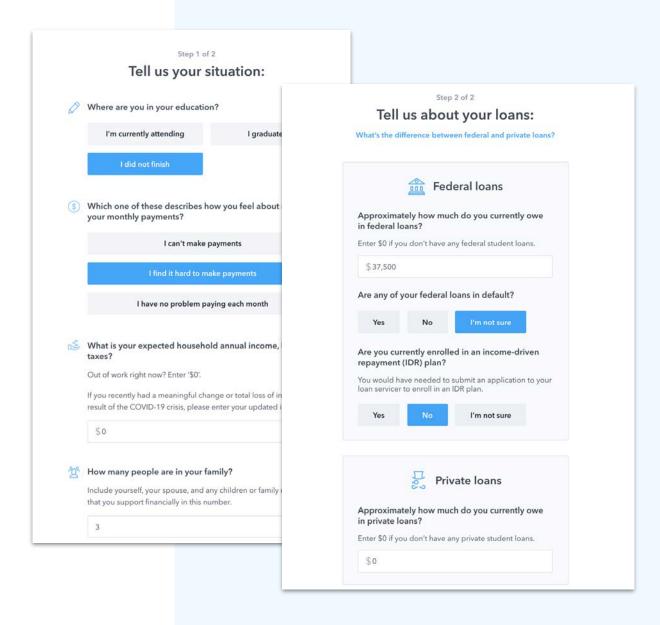


Our updated guidance reflects relevant changes to federal loan repayment as part of the recently passed CARES Act.





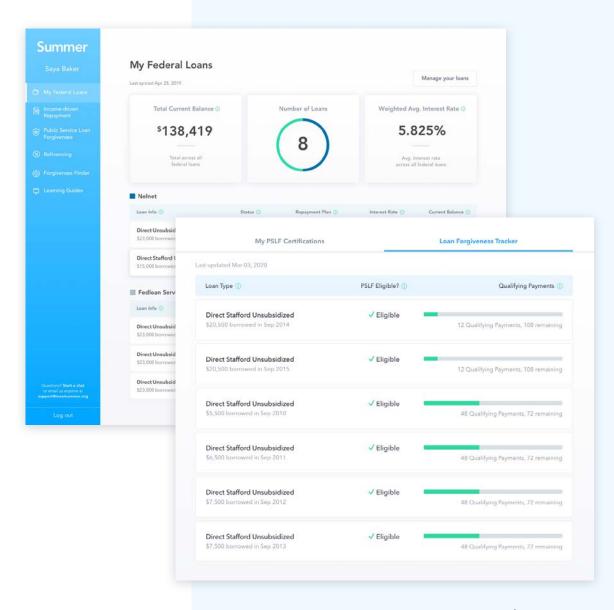
You'll tell us some basic information







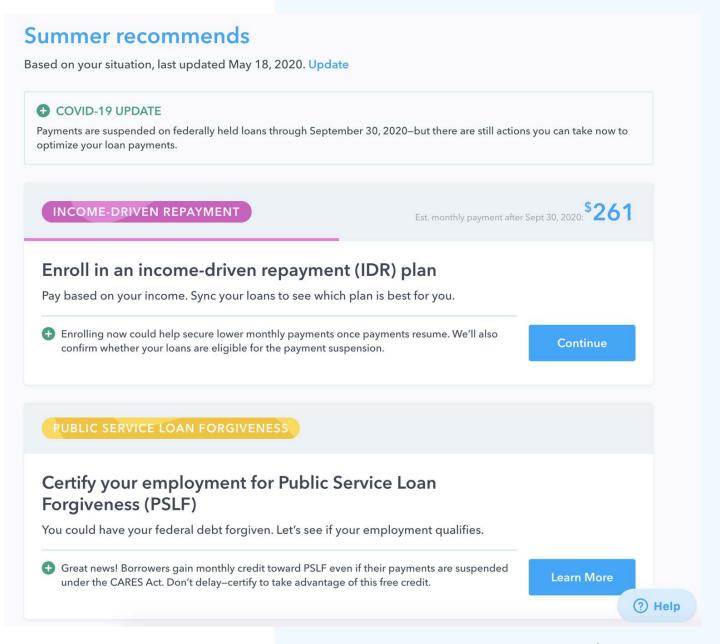
And sync your loans all in one place







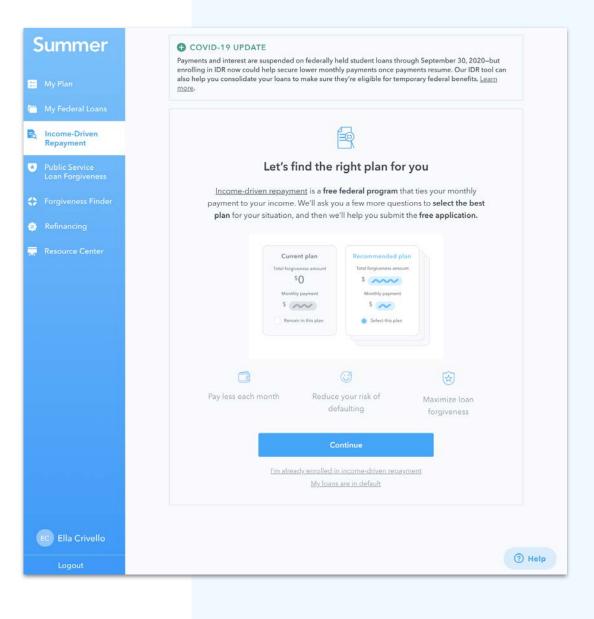
Summer provides personalized next steps







Help with many federal and private loan programs







Easily compare your options before moving forward

Your current plan: Standard

\$511

First Monthly Payment

\$61,315

Total Amount Paid

If this still looks like the best option, there's no need to proceed with your application.

Switch to the PAYE Plan

\$136

First Monthly Payment

\$46,710

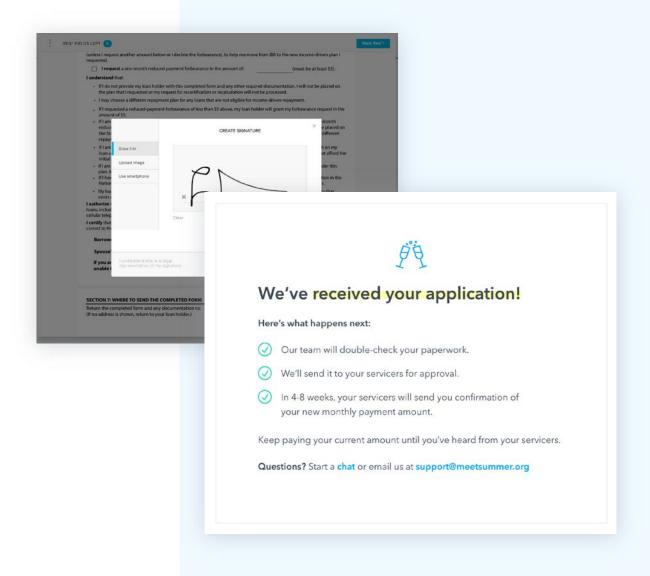
Total Amount Paid







Summer's experts review each application







AFSCME MEMBER RESOURCES

